



# USDA BROILER MARKET NEWS REPORT

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## NATIONAL BROILER MARKET AT-A-GLANCE



Majority prices were unchanged in the West, lower elsewhere. Trade sentiment overall ranged unsettled to weak. Retail demand was only fair at best and still quite disappointing. Food service covered the full range, light to good. Supplies were adequate to ample and generally slow to clear. In the parts structure, trading was dreary to at times fair even with numerous retail features in the Northeast and discounted prices. Supplies were more than sufficient and slow to move. In production areas, live supplies were moderate at mixed, but mostly desirable weights.

**Final report** of prices negotiated for trucklot sales of ready-to-cook broiler/fryers delivered to first receivers at major market areas week of 07/26-07/31/99 (cents per lb)

AREAS	US GRADE A		COMPOSITE		LOADS
	MAJORITY	WTD	LOADS	WTD	
		AVG		AVG	
Bos/New Eng	50.50	51.00	19	54.67	41
Chicago	44.00-49.00	48.95	53	51.34	85
Cincinnati	TFEWR	—	—	59.33	22
Cleveland	TFEWR	—	—	60.70	15
Denver	65.50	65.41	17	64.60	41
Detroit	42.00-50.00	49.37	15	52.88	43
Los Angeles	66.00	65.09	64	62.97	118
New York	45.00-52.00	50.89	60	54.78	95
Philadelphia	45.00-49.00	48.08	12	48.29	26
Pittsburgh	45.50-47.50	48.40	10	55.08	60
St. Louis	49.00	48.90	17	51.35	42
San Francisco	66.50	65.82	31	68.78	58

### Composite 12 City Weighted Average

Loads	07/26/99	Change/Last Wk	07/19/99	07/27/98
646	57.17	-1.97	59.14	68.68

WOG BROILERS (without giblets) - prices paid per lb delv'd to first receivers in trucklot and less than trucklot quantities.

REGIONS	MAJORITY	WTD AVG	LOADS
East	52.00-57.00	53.11	37
Central	51.00-58.00	56.16	62
West	48.00-68.00	60.11	55
<b>Southeast Area FOB Dock Equivalent</b>			
Mississippi	57.00-59.00	59.51	83

### GEORGIA F.O.B. DOCK PRICES

The Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 61.00 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

LOADS	RANGE	MONDAY FINAL WTD AVG FOB DOCK OR EQUIVALENT
1,201	45.00-62.75	58.87

The Georgia f.o.b. dock confirmed final weighted average prices on ice pack parts:

ITEM	WTD AVG (CENTS PER POUND)	VOLUME (000 POUNDS)
BREASTS - B/S	159.00	4,415
BREASTS - WHOLE	78.00	2,423
THIGH MEAT - B/S	62.50	588
LEG QUARTERS	21.00	9,300
WINGS	52.50	3,234

THIS INFORMATION IS SUPPLIED BY THE GEORGIA DEPARTMENT OF AGRICULTURE'S POULTRY MARKET NEWS SERVICE.

**SOUTHERN REGION BROILER/FRYERS** Trade sentiment was no better than steady. Demand was slow to fair with limited trading. Supplies were more than sufficient to handle light needs. In the parts structure, wings continued to have best trading with supplies in good balance to cleared. All other parts were adequate to ample with little buying interest. In production areas, live supplies were moderate at mostly desirable weights.

**WEST COAST REGION BROILER/FRYERS** The final majority prices were unchanged from last week. Trade sentiment was barely steady. Offerings were ample for full trade needs. Demand by stores was fair to fairly good, best into the Northwest to cover planned features. Demand by restaurants moderate. Dealers reported moderate weekend carryovers. The Los Angeles negotiated WOG average was 49.17 down 7.42 from last week with the reported volume up 9 percent at 25 loads.

**MIDWEST REGION BROILER/FRYERS** Final majority prices for this week's deliveries were TFEWR into Ohio and lower in all other areas from last Monday's final majority. Whole broiler/fryer trade sentiment was unsettled. Offerings were fully adequate for the limited buyer interest. Retail demand was slow to fair at best. Food service movement in Chicago was moderate to good, light to fair elsewhere. Floor stocks were adequate to ample with sizes generally desirable. Parts trading was light overall for the adequate to fully adequate supplies. Parts trade sentiment was steady on white meat items and steady on the remainder of items.

**NORTHEAST REGION BROILER/FRYERS** Trucklot buying interest on ready-to-cook whole broiler/fryers was light. Offerings remained mixed with dealers having little or no difficulty in procuring their needs. Demand through most outlets was dismal. The market tone continued weak. In the parts market, highly competitive prices attracted limited interest and many sellers continued to have difficulty in placing product. Ads this week included many branded poultry items such as rotisserie chickens at \$2.99, split chicken breasts at \$.88 and \$1.99, and leg quarters at \$.79. The market tone was generally depressed.

**DELMARVA BROILER/FRYERS** Movement of ready-to-cook whole birds following the weekend was slow to fair at best and remained disappointingly short of clearing available offerings. Live supplies were at least moderate; weights varied and were mostly desirable. Processing schedules were moderately heavy. Recent adverse weather had not as yet caused any significant negative affects on production. Less than trucklot asking prices continued to trend 1 cent lower at 51 to 63 cent. Trade sentiment was weak and unsettled. In the parts complex, buying interest in the fully adequate to ample supply remained light and uaggressive and clearances were slow.

\*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA.

BRANDED U.S. GRADE A	
RANGE	49-75
WEIGHTED AVERAGE	56.66
NO. OF BOXES	6,390

\*5 of 8 plants reporting.

**NORTHEAST BROILER/FRYER PARTS** Trucklot buying interest was extremely light, especially for a Monday. Offerings, although attractively priced, were still difficult to place. Several traders started to show concern as lower prices were closing in on costs and activity continued to reach new seasonal lows. Demand through most distributive outlets remained dismal. The market tone was depressed.

PRICES PAID PER POUND, ICE PACKED AND CO2 PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES.

ITEM	CURRENT NEG TRADING*	WTD AVG**	VOL/LBS
BREAST - B/S	135-145	150.60	410,320
TENDERLOINS	-	137.75	48,160
BREAST - WITH RIBS	62-63	74.22	139,720
BREAST - LINE RUN	62	61.86	112,400
LEGS	28-29	33.34	176,120
LEG QUARTERS (BULK)	17	20.48	127,080
DRUMSTICKS	30-31	31.81	54,360
THIGHS	17-18	31.58	42,920
B/S THIGHS	70-71	76.00	9,640
WINGS (WHOLE)	52-53	61.03	96,680
BACKS AND NECKS (STRIPPED)	10-12	12.04	10,200
LIVERS (5 POUND TUBS)	20-25	29.85	11,960
GIZZARDS (HEARTS)	35-40	40.00	26,240

INCLUDES NEW YORK CITY METROPOLITAN AREA, NORTHERN NEW JERSEY, MASSACHUSETTS, CONNECTICUT, RHODE ISLAND, AND PENNSYLVANIA (NORTHEAST OF HARRISBURG).

\* TODAY'S NEGOTIATED SALES AS OF 11:30 A.M.

\*\* WEIGHTED AVERAGE PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

#### ARKANSAS BROILER/FRYER PARTS

F.O.B. DOCK OR EQUIVALENT, ICED OR CO2 PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

ITEM	POUNDS (000)	RANGE	MAJORITY	WTD AVG
BREAST - B/S	809	143.00-166.00	145-150	148.65
TENDERLOINS	162	145.00-200.00	-	162.50
BREAST - WITH RIBS	607	61.00-83.00	66-68	67.38
FRONT HALVES	720	52.00-59.00	55-58	56.67
LEGS	-	-	-	-
LEG QUARTERS (BULK)	245	16.00-22.00	16	17.10
LEG QUARTERS (4/10)	1,034	21.00-23.00	21-22	21.55
WINGS (WHOLE)	86	43.00-57.00	43-47	45.69
DRUMSTICKS	-	-	-	-
THIGHS	-	-	-	-

#### ESTIMATED SLAUGHTER OF BROILER-FRYERS (IN THOUSANDS)

	ESTIMATE	ACTUAL	AVG WTS	ACTUAL	AVG WTS
	07/26	07/22	07/22	07/19	07/15
ALA	3,952	3,780	5.01	3,814	5.06
ARK	4,974	4,908	4.86	4,673	4.94
DELMARVA	2,454	2,448	5.04	2,421	4.98
KY-LA-TN	1,741	1,796	4.40	1,754	4.47
MISS	2,786	2,748	4.97	2,435	4.95
NC	2,585	2,579	5.64	2,554	5.38
TEXAS	2,076	2,050	4.67	2,060	4.66
TOTAL	20,568	20,309	4.96	19,711	4.96
MON	20,568(A)	-	-	19,711(A)	-

(A) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 26-Jul 1999 is estimated to be 30,772,000 up 4.04 percent from a week ago and up 8.85 percent from a year ago.

(Last week 29,578,000, last year 28,269,000)

**SOUTHERN STATES BROILER/FRYER PARTS** F.O.B. DOCK OR EQUIVALENT, ICED OR CO2 PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

ITEM	(000)	RANGE	MAJORITY	WTD AVG
BREAST - B/S	1,019	130.00-189.00	145-150	150.02
TENDERLOINS	247	135.00-200.00	135-140	167.47
BREAST - LINE RUN	-	TOO FEW TO REPORT	-	-
FRONT HALVES	-	TOO FEW TO REPORT	-	-
LEGS	136	25.00-37.00	25-26	26.41
LEG QUARTERS (BULK)	591	14.00-18.50	15-16	15.59
LEG QUARTERS (4/10)	1,040	14.00-20.00	18-19	18.18
WINGS (WHOLE)	108	46.00-56.00	50-52	52.98
WINGS (CUT)	456	57.00-69.00	60-62	62.10
DRUMSTICKS	-	TOO FEW TO REPORT	-	-
THIGHS	-	TOO FEW TO REPORT	-	-
B/S THIGHS	83	53.00-70.00	-	58.21

\*\*\*\*\*  
WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS  
TRADING FOR JULY 26, 1999 — F.O.B. DOCK.

	TODAY'S RANGE	AVERAGE	5-DAY AVERAGE
	36.50 - 43.00	39.28	38.24

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

**MIDWEST REGION PARTS** PRICES PER LB., ICE-PACKED POOL TRUCKLOT AND TRUCKLOT QUANTITIES DELIVERED TO IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, AND WI WEEK OF 07/26-07/30/99

	Price Per Lb.	Mostly
BREAST - B/S	135.00 - 180.00	150.00
BREAST - LINE RUN	66.00 - 80.00	68.00 - 72.00
LEGS	27.00 - 36.00	-
LEG QUARTERS (BULK)	17.00 - 26.00	18.00
DRUMSTICKS	22.00 - 50.00	-
WINGS (WHOLE)	42.00 - 65.00	47.00 - 49.00
BACKS AND NECKS (STRIPPED)	10.00 - 12.00	-
LIVERS (5 POUND TUBS)	25.00 - 39.00	-
GIZZARDS (HEARTS)	30.00 - 43.00	-

#### SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED POULTRY, DELIVERED TO RESTAURANTS AND INSTITUTIONS

CENTS PER POUND. **RANGE**

WOGS 2# & UP - WHOLE	79-92
WOGS 2# & UP - CUT UP 8&9 PIECES	80-98
FROZEN HENS 5# & UP	88-93
FROZEN DUCKS	145-149
FROZEN SQUABS	589
FRESH FRYERS	82-84
ROASTERS 4# & UP	82-90
HENS UNDER 5#	-
HENS OVER 5#	83-91
DUCKS	135
RABBITS-WHOLE	334-359
RABBITS-CUT UP	351-376

#### SAN FRANCISCO PROCESSED POULTRY

##### DELIVERED TO RESTAURANTS AND INSTITUTIONS

FRESH FRYERS	ICE PACK	92-98
	DRY PACK	108
ROASTERS 4# & UP	ICE PACK	104-110
	DRY PACK	118
HENS OVER 5#	DRY PACK	98
	ICE PACK	92
DUCKS		149-166

**EASTERN REGION** PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND FOR DELIVERY WITHIN TWO WEEKS. July 23,1999

**CHICKEN PRICES**

FAT CONTENT	-----FROZEN-----		-----FRESH-----	
	FOB DOCK	DELIVERED	FOB DOCK	DELIVERED
15% OR LESS				
RANGE	16.00-17.00	16.00-20.00	-	18.00
WTD AVERAGE	16.11	18.91		18.00

895,000 pounds, this includes 320,000 pounds for export shipment.

**CHICKEN PRICES, WITH ADDED SKIN**

15% OR LESS				
RANGE	13.00-14.00	16.50	-	13.50-17.00
WTD AVERAGE	13.50	16.50		16.13

480,000 pounds, this includes 0 pounds for export shipment.

15-20%				
RANGE	14.00-17.00	12.50-14.00	13.00-13.50	11.50-15.00
WTD AVERAGE	16.87	13.61	13.10	13.86

2,291,040 pounds, this includes 400,000 pounds for export shipment.

20% OR MORE

RANGE	-	-	-	-
WTD AVERAGE				

0 pounds, this includes 0 pounds for export shipment.

\* INCLUDES THE FOLLOWING STATES: CT, DE, FL, GA, MA, MD, ME, NC, NH, NJ, NY, PA, RI, SC, VA, VT, WV

**SOUTH CENTRAL HEAVY LIVE HEN REPORT** Trading levels were lower compared to the past week. Demand was light to moderate for fully adequate offerings of spent hens. Finished sales were mixed, usually no better than moderate for fully adequate production schedules. Trade sentiment was no better than steady.

HEAVY TYPE HENS (7 LBS AND UP) \*  
FINAL PRICE, CENTS PER LB., GENERALLY FOR SLAUGHTER THE WEEK OF 26-JUL-99

	RANGE CENTS/LB.	MAJORITY	WTD AVG
AT FARM BUYER LOADING	10-19.5	15-16	15.49

\* WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

**CENTRAL REGION** PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND FOR DELIVERY WITHIN TWO WEEKS. July 23,1999

**CHICKEN PRICES**

FAT CONTENT	-----FROZEN-----		-----FRESH-----	
	FOB DOCK	DELIVERED	FOB DOCK	DELIVERED
15% OR LESS				
RANGE	-	-	-	-
WTD AVERAGE				

0 pounds, this includes 0 pounds for export shipment.

**CHICKEN PRICES, WITH ADDED SKIN**

15% OR LESS				
RANGE	-	-	-	16.00-18.50
WTD AVERAGE				17.25

81,600 pounds, this includes 0 pounds for export shipment.

15-20%				
RANGE	-	15.00-19.00	11.00-13.00	13.00-15.00
WTD AVERAGE		15.67	11.69	13.81

2,549,200 pounds, this includes 163,200 pounds for export shipment.

20% OR MORE

RANGE	-	-	-	-
WTD AVERAGE				

0 pounds, this includes 0 pounds for export shipment.

\* INCLUDES THE FOLLOWING STATES: AL, AR, IA, IL, IN, KS, KY, LA, MI, MN, MO, MS, ND, NE, OK, OH, SD, TN, TX, WI

**SOUTHEAST HEAVY LIVE HEN REPORT** Majority prices were unchanged when compared to a week earlier. Demand continued to be light to moderate for fully adequate to ample offerings. Undertone was mixed but mostly steady.

HEAVY TYPE HENS (7 POUNDS AND UP) \*  
FINAL PRICE, CENTS PER LB., GENERALLY FOR SLAUGHTER THE WEEK OF 26-JUL-99

	RANGE CENTS/LB.	MAJORITY	WTD AVG
AT FARM BUYER LOADING	8-19	16-17	15.38
AT FARM PRODUCER LOADING	TOO FEW TO REPORT		
FOB PLANT	TOO FEW TO REPORT		

\* WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

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